

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of March 31, 2004 ¹

TOTAL MEMBERSHIP BY COUNTY
(REVISED NOVEMBER 2004)**

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	248	43	363	0	2,147	87	891	296	3,213	0	1,158	517	975	1,412	11,350
CIGNA HealthCare of Massachusetts, Inc.²	237	35	408	1	955	206	1,358	419	2,128	0	781	467	311	16,085	23,391
ConnectiCare of Massachusetts, Inc.	2	33	0	0	3	258	7,076	1,742	2	0	3	0	0	83	9,202
Fallon Community Health Plan, Inc.	138	5	874	8	4,746	1,089	928	214	15,896	0	2,560	778	694	143,031	170,961
Great-West Healthcare of Massachusetts, Inc.³	0	0	6	0	10	0	0	0	51	0	8	0	2	47	124
Harvard Pilgrim Health Care, Inc.	23,881	730	40,628	3,141	53,325	761	2,412	1,424	149,383	17	82,015	52,372	69,251	39,418	518,758
Health New England, Inc.	2	10,332	3	1	1	6,135	32,782	14,035	4	0	2	2	6	301	63,606
HMO Blue⁴	28,967	18,679	61,476	239	94,797	10,095	45,180	16,966	170,512	609	78,950	62,802	42,679	78,813	710,764
Neighborhood Health Plan, Inc.	144	373	6,120	7	22,301	144	2,123	95	17,061	0	9,153	6,893	42,802	5,832	113,048
Tufts Associated HMO, Inc.⁵	11,527	2,287	27,336	0	63,833	4,326	17,824	7,511	148,792	1	57,879	41,780	36,455	57,431	476,982
UnitedHealthcare of New England, Inc.	44	1	1,296	0	26	0	6	2	127	0	86	76	35	158	1,857
Total HMO Members	65,190	32,518	138,510	3,397	242,144	23,101	110,580	42,704	507,169	627	232,595	165,687	193,210	342,611	2,100,043
2003 Massachusetts Population⁶	229,545	133,310	547,008	15,601	737,848	72,204	461,190	155,101	1,471,724	10,724	654,331	487,521	680,705	776,610	6,433,422
Market Penetration Rate⁷	28.40%	24.39%	25.32%	21.77%	32.82%	31.99%	23.98%	27.53%	34.46%	5.85%	35.55%	33.99%	28.38%	44.12%	32.64%

¹ Information reported by HMOs as of the end of the first quarter of 2004 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin non-renewing business as of December 1, 2004.

³ One Health Plan of Massachusetts, Inc. changed its name to Great-West Healthcare of Massachusetts, Inc. effective July 21, 2003. The carrier notified the Division on September 6, 2002 that it would discontinue marketing all group business on October 7, 2002 and begin non-renewing business as of May 1, 2003.

⁴ A line of business of Blue Cross and Blue Shield of Massachusetts, Inc.

⁵ Doing business as Tufts Associated Health Plan and as Tufts Health Plan.

⁶ 2003 Population Source: Table 2: Cumulative Estimates of Population Change for Counties of Massachusetts and County Rankings: April 1, 2000 - July 1, 2003 (CO-EST2003-02-25). Source: Population Division, U.S. Census Bureau. Release Date: April 9, 2004.

⁷ Total HMO members in each county divided by the 2003 population in each county.

** Report has been updated to reflect revised membership information reported by ConnectiCare of Massachusetts, Inc. for the 1st Quarter 2004.